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Subject: NJS Report to House of Delegates

To: New Jersey Swimming House of Delegates
From: Gregory Eggert, NJS Special Projects Chair
Date: May 6, 2013

SPRING EASTERN ZONE MEETING: I served as the Meeting Planner for the Spring Meeting held in Fort Lauderdale. A total of 57 people attended the meeting, the largest ever. A significant portion of the registration fee supports the International Swimming Hall of Fame where the meeting was held. Four athletes attended including Eastern Zone Athletes Representative Nick Smagula from NJS attended. An athletes suite at the hotel and two practice sessions at the FLA Aquatic Center were arranged. Peter Barry of AMS held a technical planning meeting on Friday evening and reported that 40 people attended, also a record attendance. National Committee reports were presented and I gave a report from the April meeting of the International Relations Committee. I collected and provided information to Bud Rimbault that assisted him in the NJS bid to host the 2014 meeting at the Newark Airport. Our proposal offered very favorable rates for sleeping and meeting rooms. Metropolitan Swimming was 2013 EZ meeting host and they presented a bid to host the meeting in Ft Lauderdale again next year. The EZ voted to return to FL in 2014. There is a requirement to host the 2015 meeting within the geographical boundaries of the EZ.

MARCH ZONE TEAM EQUIPMENT BID PROCESS: Jim O'Neill deserves praise for his diligence and great efforts since our last meeting. As a member of the NJS Finance Committee Jim expressed his concern about the significant levels of existing inventory and recommended efforts to bring down those levels of inventory during the spring. As a former Treasurer, Jim reported our inventory to the NJS Treasurer so that it could be listed as an asset on our balance sheet as we are legally required to do. Jim wrote bid documents used for the selection of our swim wear vendor and he reviewed a bid document (that may not have been used) intended to encourage competitive bids from our swim wear vendors for non swim wear apparel for our NJS Zone Team. Jim worked with our two NJ based vendors to ensure a timely delivery of SPEEDO team equipment for our Zone Team. Jim deftly handled the situation when our two swim wear vendors advised NJS of their concerns about the delivery of Aquablade suits for our NJS team. One vendor withdrew their bid and they deserve our compliments for their integrity in the process. The replacement vendor was able to deliver our complete order. Jim implemented an evaluation process which invited confidential input from the Zone Team Manager and our coaches to ensure that we received timely and objective comments about our swim wear, apparel and service rendered by our vendors. Suggestions for new apparel were received and will be considered for the future. Stephanie advised that our inventory has been reduced and provided the General Chair with a current inventory of NJS Zone team equipment following the Spring Zone meet.

NEW JERSEY SWIMMING ZONE TEAM PARTNERSHIP WITH SWIMWEAR MANUFACTURER: At the April 23rd meeting the NJS Zone Team Subcommittee chaired by Jim O'Neill presented a recommendation to the NJS Board to endorse a 4 year partnership with SPEEDO. The subcommittee considered excellent proposals from 4 different manufacturers before endorsing the SPEEDO proposal. The NJS Board approved the recommendation of the subcommittee. Members of the subcommittee and the Board of Directors are reminded that the proposals are extremely confidential.

BID PROCESS FOR FUTURE ZONE TEAM EQUIPMENT: Tristan, Stephanie and I met with representatives of METRO SWIM SHOP and ULTIMATE SWIM SHOP on April 4th. We asked for their input in the last bid process and we informed the vendors of our preference for swim wear vendors to provide additional services (including order taking and distribution) prior to NJS zone meets. Reflecting the input of our vendors Tristan has drafted a bid document to be used for swim wear and non swim wear apparel requesting prices that will be in effect for a two year period (four zone meets). Once NJS has partnered with a Preferred Swim wear Manufacturer, Jim O'Neill will initiate the process for identifying a Preferred Swim wear Vendor on or about June 1st. Stephanie, Tristan and I met on May 4th to discuss the specific SPEEDO products that will be included in our Request for Proposal to at least 3 NJ based SPEEDO team dealers.

2013 USAS CONVENTION: I plan to attend the 2013 USAS Convention in September and wish to be considered as a member of our official delegation. I am a voting member of the USA Swimming House of

Delegates and a member of the International Relations Committee. As my hotel room was covered by USAS in 2012, there was no hotel expense to NJS.

REGRETS THAT I AM UNABLE TO ATTEND THE NJS HOUSE OF DELEGATES MEETING: As I am attending the May 10th and 11th meeting of US Aquatic Sports in Fort Lauderdale, I regret that I am unable to be present at the May 11th NJS House of Delegates meeting. Best wishes for a successful meeting.